

# Case Study: ACS Pharmacy Benefit Management Solutions



Prescription drugs are a large and growing component of overall claim costs. Through our **established partnerships** with leading independent pharmacy benefit managers, ACS Benefit Services provides **PROVEN solutions** for controlling the cost of prescription benefits.

**The result? Exceptional member care and significant plan savings!**

**Client Industry: Healthcare Services**  
**Covered Lives: 400**

## Financial Comparison: Current PBM vs. ACS PBM Partner

CLIENT	CURRENT PBM	ACS PBM PARTNER
CLAIMS EXPERIENCE	14-MONTH PERIOD	14-MONTH PERIOD
<b>OVERVIEW</b>		
GROSS CLAIM COST	\$1,181,689	\$1,078,879
ADMINISTRATIVE FEE		\$44,069
REBATE CREDITS		(\$139,206)
MAX SAVINGS		(\$110,046)
<b>ANALYSIS</b>		
CLIENT	CURRENT PBM	ACS PBM PARTNER
<b>RETAIL 30</b>		
NUMBER OF CLAIMS	4,856	4,856
BRAND	\$926,837	\$915,844
GENERIC	\$100,575	\$54,826
TOTAL RETAIL 30 COST	\$1,027,412	\$970,671
<b>RETAIL 90</b>		
NUMBER OF CLAIMS	1,485	1,485
BRAND	\$79,913	\$75,868
GENERIC	\$74,363	\$32,339
TOTAL RETAIL 90 COST	\$154,276	\$108,207
<b>TOTAL COST</b>	<b>\$1,181,689</b>	<b>\$873,695</b>

## SUMMARY

	CURRENT PBM	ACS PBM PARTNER
TOTAL PRICE SAVINGS (%)		\$307,993 (26%)
TOTAL POTENTIAL SAVINGS (%)		\$426,161 (36%)

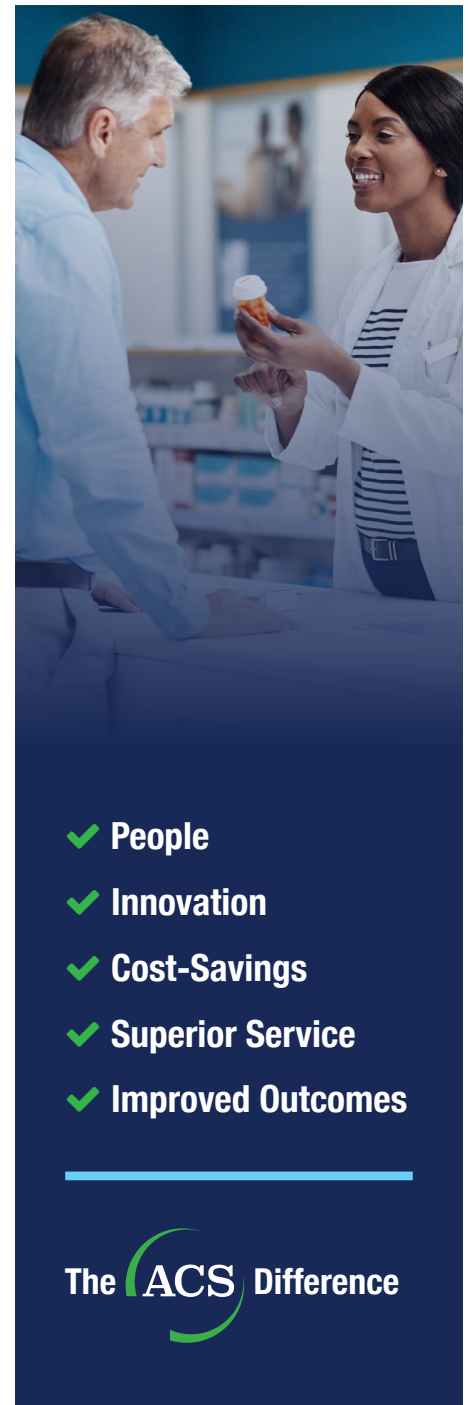
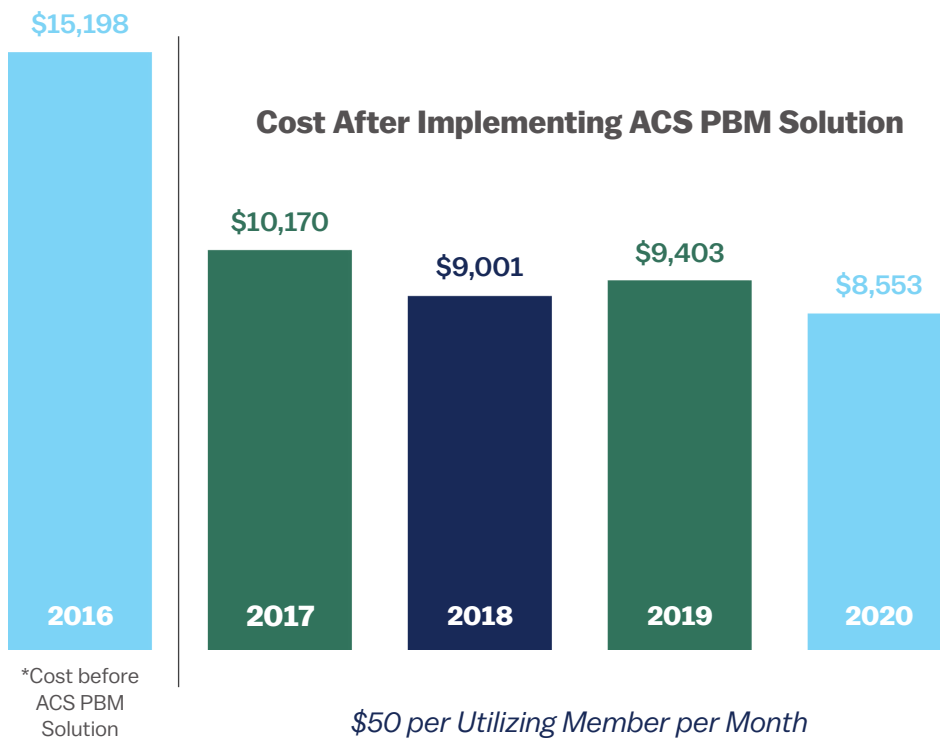
## What Makes our PBM Solutions Different?

- ✓ Direct contract between PBM and the plan sponsor
- ✓ Transparent, true pass-through pricing on all drugs
- ✓ Specialty Rx Savings
- ✓ 100% of Rx rebates are passed back to the plan sponsor
- ✓ In-House Prior Authorizations + Medication Therapy Management (cutting edge medication therapy programs with demonstrated ROI's of up to 8:1) ensure safe, effective, and value-based drug utilization
- ✓ Network includes 75,000+ pharmacies across the nation and does not require a pharmacy chain exclusion

## Pharmacist-Led Health Management Program

Pharmacist coaching of high-risk individuals is a model proven to **produce ROI for plan sponsors** and a powerful tool to manage ever-rising healthcare costs.

A **robust Health Management Program** allows clinical pharmacists to engage certain plan members with high-risk conditions in face-to-face (or virtual) coaching sessions on a quarterly basis. Examples of targeted conditions include: diabetes, cardiovascular disease, asthma, and COPD. Program membership is incentivized by reduced prescription copays.



- ✓ People
- ✓ Innovation
- ✓ Cost-Savings
- ✓ Superior Service
- ✓ Improved Outcomes

**We're ready to put our cost controlling PBM solutions to work your clients.**

**Let's talk today!**

Contact your ACS representative today, or visit [acsbenefitservices.com/contact](https://acsbenefitservices.com/contact)

The **ACS** Difference