

Transforming High Health Plan Costs into Thousands of Dollars in Saving



Case Study: Oradell Animal Hospital

Health Plan Enrollees:

135 employees • 185 members



For over 60 years, the Oradell Animal Hospital has provided exceptional patient care for pets in Northern New Jersey. Before starting with ACS Benefit Services, they were partially self-insured with Aetna and experiencing significant increases in medical and Rx claims. To make matters worse, the hospital was also dealing with a high-cost claimant with a laser in excess of \$600k.

In partnership with **OptiMed Health Partners**, **BritePath**, and **BeneCard PBF**, ACS got to work to make a change. Following an open and honest conversation about their needs and goals, followed by Rx analysis and a total repricing analysis report, Oradell agreed to transition to a high-performance health plan.

Results Before Starting with ACS	With ACS – Year One	With ACS – Year Two
2,100 Annualized Lives	Annual Medical Claims down by \$1,016, 579	Annual Medical Claims down by \$679,684
\$2,561,986 Annual Medical Claims	Annual Rx Claims down by \$300,438	Annual Rx Claims down by \$237, 069
\$573,958.60 Annual Rx Claims	Stop Loss Claims down by \$184,126	Stop Loss Claims down by \$236,839

Two years later, Oradell saw a 15.9% drop in maximum liability, an 11.5% drop in claims exposure, and decreases of 7% and 66% respectively in specific and aggregate premiums. The laser dropped by \$190k, and first-year claims were \$900k less than expected.

We're ready to go to work for you and your clients.

Let's Talk Today!

Contact:

<Name> | <Phone Number> | <Email>