

Driving Savings with Innovation Solutions



Case Study: Large Automotive Group

Health Plan Enrollees:

522 employees

752 members

Client Background:

Since 1990, a large automotive dealership has grown into one of the largest car dealerships in the Carolinas with 14 locations in the southeast. Since 2012, they have been fully-insured with a traditional carrier model.

The Problem:

Before working with ACS Benefit Services, this client faced the following challenges:

- Unsustainable dialysis costs
- High prescription expenses

This accelerated the need for a cost-containment solution tailored to address each roadblock.

The Solution

In partnership with an independent, transparent pharmacy benefit manager, we put the pedal to the metal toward large automotive dealership's savings. Leveraging our partnerships with top pharmacy benefit managers, we deliver proven solutions for controlling prescription expenses.

By implementing our Dialysis +Plus at no cost, ACS offers tremendous potential for savings for members undergoing dialysis treatment. This consistent rate remains in place throughout the treatment under the medical plan.

Dialysis +Plus Savings

\$888,694 in billed charges for one member on dialysis in 2nd and 3rd Quarters

\$87,270 Case rate total

\$801,424 Total case rate savings

Rx Savings

- **\$448,000+** Rx savings
- **100%** pass-through rebates
- **\$56 Saved** per prescription (25% Savings)
- Clinical programs such as medication therapy management and copay maximization
- No-spread, administration fee-only pricing

Innovation is the driver of cost-containment solutions like Dialysis +Plus and our PBM partners to deliver substantial dialysis and Rx savings. This is only one example of tremendous cost savings that we are able to offer our clients with our existing partnerships - to hit the point across the finish line!

**Let's work together to accelerate savings for your clients.
Reach Out Today!**

Contact:

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